

## Insurance Intermediaries Quality Assurance Scheme List of Currently Approved CPD Activities

| Ref.            | Name of Organizer   | Title of CPD Activity   | No. of<br>modules | No. of CPD hours | No. of CPD hours | Expiry Date |
|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2017-13 | IFS, City University of Macau &<br>Int'l Assoc. of Registered<br>Financial Consultants H.K and<br>Macau Centre Co. Ltd. | Professional Certificate in Financial<br>Consulting (Executive Program) |                   | 14               | 14               |             |
| INS-CPD-2017-18 | YF Life Insurance International<br>Limited  | New Consultants Orientation Program                                     | 5                 | 13               | 13               | 30/11/2025  |
| INS-CPD-2018-02 | IFS & International Training and<br>Testing Center of City University<br>of Macau                                       | Company and Contract Law  |                   | 10               | 10               |             |
| INS-CPD-2018-11 | IFS & International Training and<br>Testing Center of City University<br>of Macau                                       | Claims Management   |                   | 10               | 10               |             |
| INS-CPD-2018-12 | IFS & International Training and<br>Testing Center of City University<br>of Macau                                       | Financial Planning  |                   | 10               | 10               |             |
| INS-CPD-2018-13 | IFS & International Training and<br>Testing Center of City University<br>of Macau                                       | Life Insurance-Basic Actuarial Planning and Control                     |                   | 10               | 10               |             |
| INS-CPD-2018-14 | IFS & International Training and<br>Testing Center of City University<br>of Macau                                       | Risk Management   |                   | 10               | 10               |             |

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|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2018-15 | IFS & International Training and<br>Testing Center of City University<br>of Macau | Credit Insurance  |                   | 10               | 10               |             |
| INS-CPD-2018-16 | Macau Institute of Financial<br>Services  | Law of Inheritance in Macao   |                   | 5                | 5                |             |
| INS-CPD-2018-17 | Macau Institute of Financial<br>Services  | Credit Risk Management for Corporate<br>Banking: Red Flag Credit Warning Signal<br>for Corporate Borrower |                   | 12               | 12               |             |
| INS-CPD-2018-26 | Macau Institute of Financial<br>Services  | The Principles of Risk Management   |                   | 5                | 5                |             |
| INS-CPD-2018-27 | Macau Institute of Financial<br>Services  | Risk Management for Financial<br>Institutions   |                   | 5                | 5                |             |
| INS-CPD-2018-37 | Macau Institute of Financial<br>Services  | Professional Liability Insurance  |                   | 5                | 5                |             |
| INS-CPD-2018-58 | Macau Institute of Financial<br>Services  | Matrimonial Property Regimes in Macao   |                   | 5                | 5                |             |
| INS-CPD-2018-59 | Macau Institute of Financial<br>Services  | Real Estate Law :<br>Real Estate Transactions   |                   | 5                | 5                |             |

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|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2018-60 | Macau Institute of Financial<br>Services | Real Estate Law :<br>Risk and Financing of Real Estate<br>Transactions |                   | 5                | 5                |             |
| INS-CPD-2018-63 | Manulife (International) Limited         | Need Based Selling Skills  | 2                 | 12               | 12               | 31/12/2025  |
| INS-CPD-2019-02 | Luen Fung Hang Life Limited              | "Know more Critical Illness, and the<br>Related Treatment" Seminar*    | 2                 | 5                | 5                | 31/12/2025  |
| INS-CPD-2019-03 | Macau Institute of Financial<br>Services | Retirement Planning Management   |                   | 5                | 5                |             |
| INS-CPD-2019-04 | Macau Institute of Financial<br>Services | Professional Ethics for Financial<br>Practitioners                     |                   | 5                | 5                |             |
| INS-CPD-2019-05 | Macau Institute of Financial<br>Services | Social Responsibilities of the Financial<br>Services Industry          |                   | 5                | 5                |             |
| INS-CPD-2019-09 | Macau Institute of Financial<br>Services | Innovation and Transformation of<br>InsurTech                          |                   | 6                | 6                |             |
| INS-CPD-2019-14 | Manulife (International) Limited         | Law of Marriage and Inheritance in<br>Macao                            |                   | 4                | 4                | 17/3/2025   |
| INS-CPD-2019-16 | Macau Institute of Financial<br>Services | The Psychology of Investing  |                   | 3                | 3                |             |

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|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2019-17 | Macau Institute of Financial<br>Services | Personality Analysis of Interpersonal<br>Communication Skills  |                   | 3                | 3                |             |
| INS-CPD-2019-25 | Macau Institute of Financial<br>Services | Guangdong-Hong Kong-Macao Greater Bay Area - Opportunities and Challenges for Macao's Financial Sector |                   | 3                | 3                |             |
| INS-CPD-2019-34 | Macau Institute of Financial<br>Services | The Internationalization of RMB  |                   | 3                | 3                |             |
| INS-CPD-2020-02 | Macau Institute of Financial<br>Services | New Economy and Macau's Financial<br>Development   |                   | 5                | 5                |             |
| INS-CPD-2020-06 | IFS & Financial Intelligence<br>Office   | Seminar on Anti-Money Laundering and<br>Counter-Financing of Terrorism<br>(AML/CFT)                    |                   | 2                | 2                |             |
| INS-CPD-2020-09 | Macau Institute of Financial<br>Services | Macao's Company Law  |                   | 10               | 10               |             |
| INS-CPD-2020-10 | Manulife (International) Limited         | Investment Knowledge Workshop  | 3                 | 18               | 18               | 08/04/2025  |
| INS-CPD-2020-13 | Macau Institute of Financial<br>Services | Stress Management  |                   | 5                | 5                |             |
| INS-CPD-2020-14 | Macau Institute of Financial<br>Services | Quality Customer Services  |                   | 5                | 5                |             |

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|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2020-15 | Macau Institute of Financial<br>Services   | Legal Entity: Association and Owners' Committee  |                   | 5                | 5                |             |
| INS-CPD-2020-16 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | Strategic Management of Insurance<br>Agency Team   |                   | 10               | 10               |             |
| INS-CPD-2020-17 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | Customer Relationship Management of<br>Insurance   |                   | 10               | 10               |             |
| INS-CPD-2020-18 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | Personal Financial and Risk Management   |                   | 5                | 5                |             |
| INS-CPD-2020-19 | IFS & International Training and<br>Testing Center of City University<br>of Macau <sup>[1]</sup> | Provident Fund and Annuity Planning  |                   | 5                | 5                |             |
| INS-CPD-2020-20 | IFS & International Training and<br>Testing Center of City University<br>of Macau <sup>[1]</sup> | Asset allocation   |                   | 5                | 5                |             |
| INS-CPD-2020-21 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | Enhancement of Human Resource<br>Competitive Advantage by Motivation<br>and Remuneration |                   | 5                | 5                |             |
| INS-CPD-2020-22 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | Development of Competency for<br>Superior Performance by Performance<br>Management       |                   | 5                | 5                |             |
| INS-CPD-2020-23 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | The Positioning and Economic<br>Framework of Macau                                       |                   | 5                | 5                |             |

| Ref.            | Name of Organizer   | Title of CPD Activity   | No. of<br>modules | No. of CPD hours | No. of CPD hours | Expiry Date |
|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2020-24 | IFS & International Training and<br>Testing Center of City University<br>of Macau | The Financial Markets and Instruments   |                   | 5                | 5                |             |
| INS-CPD-2020-25 | IFS & International Training and<br>Testing Center of City University<br>of Macau | Principles and Practices of Risk<br>Management                                      |                   | 5                | 5                |             |
| INS-CPD-2020-26 | IFS & International Training and<br>Testing Center of City University<br>of Macau | The Risk Management of Macau<br>Financial Institutions                              |                   | 5                | 5                |             |
| INS-CPD-2020-27 | Macau Institute of Financial<br>Services  | Positive Thinking   |                   | 5                | 5                |             |
| INS-CPD-2020-28 | Macau Institute of Financial<br>Services  | Effective Skills on Complaint Handling  |                   | 5                | 5                |             |
| INS-CPD-2020-29 | Macau Institute of Financial<br>Services  | Regulatory Aspects of Financial Planning in Macao                                   |                   | 5                | 5                |             |
| INS-CPD-2020-30 | Macau Institute of Financial<br>Services  | Liability Insurance and Legal Liability<br>Exposure                                 |                   | 5                | 5                |             |
| INS-CPD-2020-33 | Macau Institute of Financial<br>Services  | Overview of Motor Insurance in the<br>Guangdong-Hong Kong-Macau Greater<br>Bay Area |                   | 5                | 5                |             |
| INS-CPD-2020-36 | Macau Institute of Financial<br>Services  | Cyber Security  |                   | 3                | 3                |             |

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|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2020-38 | Macau Institute of Financial<br>Services | Complaint Management and Regulatory<br>Requirements          |                   | 5                | 5                |             |
| INS-CPD-2020-39 | Macau Institute of Financial<br>Services | Macao Law on Negotiable Instruments                          |                   | 3                | 3                |             |
| INS-CPD-2020-40 | Macau Institute of Financial<br>Services | Improving Workplace Productivity                             |                   | 5                | 5                |             |
| INS-CPD-2020-42 | Macau Institute of Financial<br>Services | Bond Market and Financial<br>Development in Macao            |                   | 5                | 5                |             |
| INS-CPD-2020-43 | Macau Institute of Financial<br>Services | Macao and Mainland Taxation Regime                           |                   | 5                | 5                |             |
| INS-CPD-2020-44 | Macau Institute of Financial<br>Services | Property Damage Insurance for Large<br>Enterprises           |                   | 5                | 5                |             |
| INS-CPD-2020-46 | Macau Institute of Financial<br>Services | Adverse Selection in the Insurance<br>Industry               |                   | 5                | 5                |             |
| INS-CPD-2020-47 | Macau Institute of Financial<br>Services | Advanced Course in Development and<br>Application of FinTech |                   | 6                | 6                |             |
| INS-CPD-2021-02 | Macau Institute of Financial<br>Services | Project Insurance and Construction All<br>Risks Insurance    |                   | 5                | 5                |             |

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|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2021-03 | Macau Institute of Financial<br>Services   | Practical knowledge of Listed Corporate<br>Events & Shareholder Rights |                   | 6                | 6                |             |
| INS-CPD-2021-07 | Macau Institute of Financial<br>Services   | Money Laundering and Case Studies                                      |                   | 5                | 5                |             |
| INS-CPD-2021-08 | Macau Institute of Financial<br>Services and Association Of<br>Chong Hang Intellectual Elites    | Green Finance and Development of the<br>Greater Bay Area               |                   | 18               | 18               |             |
| INS-CPD-2021-09 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | Mediation decision   |                   | 5                | 5                |             |
| INS-CPD-2021-10 | IFS & International Training and<br>Testing Center of City University<br>of Macau                | Macau Anti-Money Laundering Law  |                   | 5                | 5                |             |
| INS-CPD-2021-11 | IFS & International Training and<br>Testing Center of City University<br>of Macau <sup>[1]</sup> | Macau Financial Law  |                   | 5                | 5                |             |
| INS-CPD-2021-12 | Macau Institute of Financial<br>Services   | Workplace Persuasion Skills  |                   | 5                | 5                |             |
| INS-CPD-2021-13 | Macau Institute of Financial<br>Services   | Overview of Employment Injury<br>Insurance in Guangdong and Macau      |                   | 5                | 5                |             |
| INS-CPD-2021-17 | Macau Institute of Financial<br>Services   | Introduction to Insurance Clauses in<br>Construction Contracts         |                   | 5                | 5                |             |

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|-----------------|--|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2021-18 | Macau Institute of Financial<br>Services                             | The Principles and Applications of Index<br>Futures       |                   | 6                | 6                |             |
| INS-CPD-2021-19 | IFS & Faculty of Business<br>Administration / University of<br>Macau | Introduction to Cross-Boundary Wealth<br>Management       |                   | 5                | 5                |             |
| INS-CPD-2021-20 | Macau Institute of Financial<br>Services                             | Notary and Power of Attorney                              |                   | 5                | 5                |             |
| INS-CPD-2021-21 | Macau Institute of Financial<br>Services                             | Selling Skills for Financial Services                     |                   | 5                | 5                |             |
| INS-CPD-2021-22 | Macau Institute of Financial<br>Services                             | Reputational Risk Management in<br>Financial Institutions |                   | 5                | 5                |             |
| INS-CPD-2021-23 | Macau Institute of Financial<br>Services                             | RMB Internationalization and Assets<br>Allocation         |                   | 5                | 5                |             |
| INS-CPD-2021-25 | Macau Institute of Financial<br>Services                             | Personal Financial Planning                               |                   | 5                | 5                |             |
| INS-CPD-2021-26 | Macau Institute of Financial<br>Services                             | Foundations of Financial Institutions and<br>Markets      |                   | 5                | 5                |             |
| INS-CPD-2021-29 | Luen Fung Hang Life Limited  | 人壽保險實務操作講座  | 2                 | 5                | 5                | 31/8/2025   |

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|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2021-30 | Macau Institute of Financial<br>Services   | Overview of Home Insurance   |                   | 5                | 5                |             |
| INS-CPD-2021-31 | Macau Institute of Financial<br>Services   | Introduction of Inherent Defect<br>Insurance (IDI)                                 |                   | 5                | 5                |             |
| INS-CPD-2021-35 | YF Life Insurance International<br>Limited | Advanced Selling Strategies  | 4                 | 17               | 17               | 15/2/2025   |
| INS-CPD-2021-38 | Macau Institute of Financial<br>Services   | Cyber Insurance  |                   | 5                | 5                |             |
| INS-CPD-2021-39 | Macau Institute of Financial<br>Services   | Anti-Money Laundering-Risk<br>Categorization and Enhanced Due<br>Diligence Process |                   | 5                | 5                |             |
| INS-CPD-2022-01 | Macau Institute of Financial<br>Services   | Practical Financial Document Writing   |                   | 10               | 10               |             |
| INS-CPD-2022-04 | Macau Institute of Financial<br>Services   | Macao and Mainland Taxation Regime   |                   | 5                | 5                |             |
| INS-CPD-2022-05 | Macau Institute of Financial<br>Services   | Selling Master   |                   | 5                | 5                |             |
| INS-CPD-2022-06 | Macau Institute of Financial<br>Services   | Introduction to Cross-Boundary Wealth<br>Management                                |                   | 5                | 5                |             |

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|-----------------|---|--|-------------------|------------------|------------------|---|
| INS-CPD-2022-08 | INS-CPD-2022-08-A Macau Institute of Financial Services LimitedINS-CPD-2022-08-D ICBC (Macau) Pension Fund Management Company Limited | Insurance (Module IV) - Pension Fund                             | -                 | 10               | 10               | (A) (D)<br>INS-CPD-2022-08-D<br>31/5/2025 |
| INS-CPD-2022-12 | YF Life Insurance International<br>Limited  | Medical & Health Insurance Training<br>Series II (5 modules)     |                   | 10               | 10               | 15/3/2023                                 |
| INS-CPD-2022-13 | Macau Institute of Financial<br>Services  | Introduction to International Finance                            |                   | 5                | 5                |   |
| INS-CPD-2022-14 | Macau Institute of Financial<br>Services  | Insurance (Module I) – Principls<br>and Practice of Insurance    |                   | 5                | 5                |   |
| INS-CPD-2022-15 | Macau Institute of Financial<br>Services  | Insurance (Module II) – Non<br>Life Insurance                    |                   | 5                | 5                |   |
| INS-CPD-2022-16 | Macau Institute of Financial<br>Services  | Insurance (Module III) – Life<br>Insurance                       |                   | 5                | 5                |   |
| INS-CPD-2022-17 | Macau Institute of Financial<br>Services  | Insurance (Module V) – Investment-<br>Linked Long Term Insurance |                   | 5                | 5                |   |

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|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2022-19 | Manulife (International) Limited  | 淺淡中醫-常見癌症的預防及治療   |                   | 6                | 6                | 30/5/2025   |
| INS-CPD-2022-21 | Macau Institute of Financial<br>Services & Macau Anti-Money<br>Laundering Specialists<br>Association          | Macau Anti-Money Laundering<br>Professional, MAMLP  |                   | 18               | 18               |             |
| INS-CPD-2022-22 | Macau Institute of Financial<br>Services & Macau Anti-Money<br>Laundering Specialists<br>Association          | Macau Anti-Money Laundering<br>Specialist, MAMLS  |                   | 15               | 15               |             |
| INS-CPD-2022-23 | Macau Institute of Financial<br>Services  | Introduction to Financial Insurance   |                   | 5                | 5                |             |
| INS-CPD-2022-24 | Macau Institute of Financial<br>Services & CPA Australia &<br>Macau Society of Registered<br>Accountants      | Webinar - IFRS 17: Insurance Contracts  |                   | 1.5              | 1.5              |             |
| INS-CPD-2022-25 | Macau Institute of Financial<br>Services & Macau Financial Law<br>Association &<br>珠海横琴琴澳金融行業協會<br>及 横琴金融行業協會 | Advanced Course in Henqin-Macao<br>Cross-Border Wealth Management<br>(Studies and Observations Group) |                   | 5                | 5                |             |
| INS-CPD-2022-26 | Macau Institute of Financial<br>Services  | Corruption Prevention Regime  |                   | 5                | 5                |             |
| INS-CPD-2022-27 | Macau Institute of Financial<br>Services  | Basic Banking Knowledge   |                   | 10               | 10               |             |

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|-----------------|---|--|-------------------|---|---|-------------|
| INS-CPD-2022-28 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Improving persuasive skills workshop                     |                   | 6   | 6                                       |             |
| INS-CPD-2022-29 | Macau Institute of Financial<br>Services                                    | Personal data protection regime in Macau                 |                   | 5   | 5                                       |             |
| INS-CPD-2022-31 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Essential financial knowledge for non-<br>finance staffs |                   | 6   | 6                                       |             |
| INS-CPD-2022-32 | Macau Institute of Financial<br>Services                                    | Theory and Application of the Macao<br>Trust Law         |                   | 10.5 hours<br>(Before Mar, 2023: 9 hours) | 10.5 hours  (Before Mar, 2023: 9 hours) |             |
| INS-CPD-2022-33 | Macau Institute of Financial<br>Services                                    | Individual and Group Medical Insurance                   |                   | 5   | 5                                       |             |
| INS-CPD-2023-01 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Professional Negotiation Skills                          |                   | 7   | 7                                       |             |
| INS-CPD-2023-03 | AXA China Region Insurance<br>Company (Bermuda) Limited                     | Financial Planning & Basic Insurance<br>Knowledge        | 4                 | 10  | 10                                      | 31/12/2025  |
| INS-CPD-2023-05 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Business Communication and Closing<br>Skills             |                   | 6   | 6                                       |             |

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|-----------------|---|--|-------------------|--|--|-------------|
| INS-CPD-2023-06 | China Life Insurance (Overseas)<br>Company Limited Macau Branch             | 財務策劃工作坊  | -                 | 5                                      | 5                                      |             |
| INS-CPD-2023-07 | Macau Institute of Financial<br>Services                                    | Practical Knowledge in Bond Markets                    |                   | 5                                      | 5                                      |             |
| INS-CPD-2023-08 | Macau Institute of Financial<br>Services                                    | Investment Instruments and Financial<br>Planning       |                   | 3                                      | 3                                      |             |
| INS-CPD-2023-09 | Macau Institute of Financial<br>Services                                    | Problem Loan Management                                |                   | 6 hours<br>Before March, 2023: 5 hours | 6 hours<br>Before March, 2023: 5 hours |             |
| INS-CPD-2023-11 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | The Basics of the Metaverse and<br>Blockchain          |                   | 12                                     | 12                                     |             |
| INS-CPD-2023-12 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Overview of Macao Registration and<br>Notarization Law |                   | 3                                      | 3                                      |             |
| INS-CPD-2023-13 | Macau Institute of Financial<br>Services                                    | Overview of Macau Automobile<br>Insurance Regime       |                   | 5                                      | 5                                      |             |
| INS-CPD-2023-14 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | The Property Law and Obligation Law of<br>Macao        |                   | 3                                      | 3                                      |             |

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|-----------------|---|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2023-15 | Macau Institute of Financial<br>Services                                    | Overview of Life Insurance Products and<br>Product Governance    |                   | 5                | 5                |             |
| INS-CPD-2023-16 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Anti-bribery and Compliance Audit<br>Workshop                    |                   | 6                | 6                |             |
| INS-CPD-2023-17 | Macau Institute of Financial<br>Services                                    | Advanced Course in Guangzhou-Macao<br>Cross-Border Green Finance |                   | 10               | 10               |             |
| INS-CPD-2023-18 | Macau Institute of Financial<br>Services                                    | Macau Financial Law Course Series -<br>Financial Securities      |                   | 18               | 18               |             |
| INS-CPD-2023-21 | Macau Institute of Financial<br>Services                                    | Basic Knowledge on Bank Lending                                  |                   | 10               | 10               |             |
| INS-CPD-2023-22 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Contract Law of Macao  |                   | 3                | 3                |             |
| INS-CPD-2023-24 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Overview of Macau Commercial Law                                 |                   | 3                | 3                |             |
| INS-CPD-2023-25 | Macau Institute of Financial<br>Services & City University of<br>Macau      | Chartered Financial Analyst - Level I<br>Exam Preparation        |                   | 10               | 10               |             |

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|-----------------|--|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2023-26 | Macau Institute of Financial<br>Services & Macau Insurance<br>Industry Professionals<br>Associations | Actuarial Knowledge   |                   | 5                | 5                |             |
| INS-CPD-2023-27 | Macau Institute of Financial<br>Services   | Financial Institutions Internal Control   |                   | 5                | 5                |             |
| INS-CPD-2023-28 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management                          | Overview of Macao Civil Procedure Law   | -                 | 3                | 3                |             |
| INS-CPD-2023-29 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management                          | Overview of The Family Law and<br>Inheritance Law of Macao                                      |                   | 3                | 3                |             |
| INS-CPD-2023-30 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management                          | Dealing with legal issues and procedures after a road accident                                  |                   | 3                | 3                |             |
| INS-CPD-2023-33 | Macau Institute of Financial<br>Services   | Introduction to Financial Planning  |                   | 5                | 5                | 7           |
| INS-CPD-2023-34 | Manulife (International) Limited   | Introduction to Macao Commercial Law,<br>Macao Trust Law, Macao Personal Data<br>Protection Act | 3                 | 8                | 8                | 15/11/2025  |
| INS-CPD-2024-01 | AIA International Limited  | Agency Leader Development Program   | -                 | 10               | 10               | 31/12/2026  |

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|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2024-02 | YF Life Insurance International<br>Limited                                  | Advanced Selling Skills Course  | -                 | 5                | 5                | 31/1/2025   |
| INS-CPD-2024-03 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Public Speaking and Presenting at Work  | -                 | 6                | 6                |             |
| INS-CPD-2024-04 | YF Life Insurance International<br>Limited                                  | 如何運用DISC提升銷售效能II  | -                 | 3                | 3                | 15/3/2025   |
| INS-CPD-2024-05 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | 澳門刑法概述  | -                 | 3                | 3                | 15/3/2025   |
| INS-CPD-2024-06 | YF Life Insurance International<br>Limited                                  | Financial Caculations Learnging - Asset<br>Valuation                                    | -                 | 2                | 2                | 15/3/2025   |
| INS-CPD-2024-07 | Macau Institute of Financial<br>Services                                    | Overview of Macau Insurance<br>Intermediary Supervision                                 | -                 | 5                | 5                |             |
| INS-CPD-2024-08 | Macau Institute of Financial<br>Services                                    | Overview of Macau Private Pension and<br>Non-Mandatory Central Provident Fund<br>System | -                 | 5                | 5                |             |
| INS-CPD-2024-09 | Macau Institute of Financial<br>Services                                    | The Principles and Application of Derivative Warrants                                   | -                 | 5                | 5                |             |

| Ref.            | Name of Organizer  | Title of CPD Activity                            | No. of<br>modules | No. of CPD hours | No. of CPD hours | Expiry Date |
|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2024-10 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management              | Dealing with complaints and difficult customers  | -                 | 6                | 6                |             |
| INS-CPD-2024-11 | Manulife (International) Limited   | 如何成為銷售達人   | 2                 | 4                | 4                | 30/4/2025   |
| INS-CPD-2024-12 | Macau Institute of Financial<br>Services & Macau University of<br>Science and Technology | 香港證券及期貨從業員資格考試培訓<br>課程(卷一)                       | -                 | 10               | 10               |             |
| INS-CPD-2024-13 | Luen Fung Hang Life Limited  | 大灣區跨境糾紛多元化解機制概況及<br>調解實務講座                       | -                 | 5                | 5                | 15/5/2025   |
| INS-CPD-2024-15 | Macau Institute of Financial<br>Services   | Overview of Macao Labour Relations<br>Law        | -                 | 5                | 5                |             |
| INS-CPD-2024-16 | YF Life Insurance International<br>Limited   | Derivatives Knowledge                            | -                 | 2                | 2                | 15/6/2025   |
| INS-CPD-2024-17 | Macau Institute of Financial<br>Services   | Sanctions Compliance and Corporate<br>Governance | -                 | 5                | 5                |             |
| INS-CPD-2024-18 | Luen Fung Hang Life Limited  | 投訴處理與客戶滿意度提升                                     | -                 | 5                | 5                | 15/9/2025   |

| Ref.            | Name of Organizer   | Title of CPD Activity   | No. of<br>modules | No. of CPD hours | No. of CPD hours | Expiry Date |
|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2024-19 | YF Life Insurance International<br>Limited                                  | The Future Economics Trend of Asia                                  | -                 | 4                | 4                | 15/7/2025   |
| INS-CPD-2024-20 | AXA China Region Insurance<br>Company (Bermuda) Limited                     | 強化財務策劃能力  | 4                 | 10               | 10               | 15/7/2025   |
| INS-CPD-2024-21 | Macau Institute of Financial<br>Services                                    | Excellent customer service skills for financial representatives     | -                 | 3                | 3                |             |
| INS-CPD-2024-22 | Macau Institute of Financial<br>Services                                    | Introduction to Travel Insurance and<br>Study Aboard Insurance      | -                 | 5                | 5                |             |
| INS-CPD-2024-23 | Manulife (International) Limited  | 保險法課程   | -                 | 6                | 6                | 15/8/2025   |
| INS-CPD-2024-24 | Macau Institute of Financial<br>Services                                    | Anti-money Laundering Efforts of<br>Private Banks                   | -                 | 5                | 5                |             |
| INS-CPD-2024-25 | Macau Institute of Financial<br>Services & Macau Institute of<br>Management | Overview of the Judicial System and<br>Judicial Litigation in Macao | -                 | 3                | 3                |             |
| INS-CPD-2024-26 | Macau Institute of Financial<br>Services                                    | Overview of Macao Economic Law<br>Regime                            | -                 | 5                | 5                |             |

| Ref.            | Name of Organizer   | Title of CPD Activity   | No. of<br>modules | No. of CPD hours | No. of CPD hours | Expiry Date |
|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2024-27 | YF Life Insurance International<br>Limited  | 保險銷售合規與案例研討   | -                 | 3                | 3                | 15/8/2025   |
| INS-CPD-2024-28 | Macau Institute of Financial<br>Services  | Fundamentals of Big Data and Its<br>Implication to Financial Services               | -                 | 10               | 10               |             |
| INS-CPD-2024-29 | Monetary Authority of Macao &<br>Macau Institute of Financial<br>Services         | 2024 Insurance AML Seminar – AML<br>Knowledge Sharing for Insurance<br>Intermediary | -                 | 3                | 3                |             |
| INS-CPD-2024-30 | IFS & International Training and<br>Testing Center of City University<br>of Macau | Changes resulted from the New<br>Insurance Intermediary Ordinance                   | -                 | 2                | 2                |             |
| INS-CPD-2024-31 | Macau Institute of Financial<br>Services  | Fundamentals of Bond Investment   | -                 | 5                | 5                |             |
| INS-CPD-2024-32 | YF Life Insurance International<br>Limited  | 公司法與繼承法初探   | -                 | 2                | 2                |             |
| INS-CPD-2024-33 | Manulife (International) Limited  | Knowing about underwriting  | -                 | 6                | 6                |             |
| INS-CPD-2024-34 | Fidelidade Macau - Insurance<br>Company Limited                                   | Risk Management Today   | 10                | 10               | 10               |             |

| Ref.            | Name of Organizer  | Title of CPD Activity  | No. of<br>modules | No. of CPD hours | No. of CPD hours | Expiry Date |
|-----------------|--|--|-------------------|------------------|------------------|-------------|
| INS-CPD-2024-35 | Macau Institute of Financial<br>Services Testing Center of City<br>University of Macau | Financial Market Data Analysis and<br>Collection                                       | -                 | 5                | 5                |             |
| INS-CPD-2024-36 | Macau Institute of Financial<br>Services   | Fundamentals of Artificial Intelligence<br>and Its Implication to Financial Services   | -                 | 10               | 10               |             |
| INS-CPD-2024-37 | Macau Institute of Financial<br>Services   | Introduction of Development of Great<br>Bay Area & Cross-Boundary Wealth<br>Management | -                 | 5                | 5                |             |
| INS-CPD-2024-38 | AIA International Limited  | Comprehensive view on Economics,<br>Financial Management and Compliance                | -                 | 10               | 10               |             |
| INS-CPD-2024-39 | Macau Institute of Financial<br>Services & The Hong Kong<br>Institute of Bankers       | Specialist Certificate in Green Finance<br>and Sustainablity                           | -                 | 5                | 5                |             |
| INS-CPD-2024-40 | Macau Institute of Financial<br>Services   | Innovative Financial Models of Web3  | -                 | 5                | 5                |             |
| INS-CPD-2024-41 | Macau Institute of Financial<br>Services   | Cybersecurity Introduction and<br>Awareness Training                                   | -                 | 5                | 5                |             |
| INS-CPD-2025-01 | Macau Institute of Financial<br>Services & Macao Polytechnic<br>University             | 金融科技與行業實踐課程  | -                 | 15               | 15               |             |

| Ref.            | Name of Organizer                                       | Title of CPD Activity   | No. of<br>modules | No. of CPD hours | No. of CPD hours | Expiry Date |
|-----------------|---|---|-------------------|------------------|------------------|-------------|
| INS-CPD-2025-02 | FWD Life Insurance Company<br>(Macau) Ltd.              | 2025 Finanacial Planning Series   | 4                 | 10               | 5                | 31/12/2025  |
| INS-CPD-2025-03 | YF Life Insurance<br>International Limited              | 2025 Financial Planning Series  | -                 | 3                | 3                | 31/12/2025  |
| INS-CPD-2025-04 | Macau Institute of Financial<br>Services                | Cross-Border Finance & Its Related<br>Business Development                  | -                 | 5                | 5                |             |
| INS-CPD-2025-05 | Macau Institute of Financial<br>Services                | Fundamental X of "Exclusion and excluded item" in type of insurance product | -                 | 5                | 5                |             |
| INS-CPD-2025-06 | AXA China Region Insurance<br>Company (Bermuda) Limited | 金融市場分析及反洗錢知識  | 4                 | 10               | 10               | 31/1/2026   |
| INS-CPD-2025-07 | Macau Institute of Financial<br>Services                | Navigating Global Market Trends:<br>Opportunities and Challenges" Seminar   | -                 | 2                | 1                |             |
| INS-CPD-2025-08 | China Life Insurance (Overseas)<br>Co. Ltd.             | 認識投資工具與風險管理   | 4                 | 10               | 10               | 28/2/2026   |
| INS-CPD-2025-09 | YF Life Insurance International<br>Limited              | 澳門稅務知識  | -                 | 2                | 2                | 28/2/2026   |